
BYRON DAVEL
CYBER SECURITY SALES
CV of 2020



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OBJECTIVE

To enjoy what I am doing every day, to work through the hard times and to look back and say I made a difference.

SKILLS

Communication – 10
Office 365 – 9
English – 10
Afrikaans – 8
Salesforce – 8
Public Speaking & Presenting – 10
Social Media Engagement – 10
Relationship Building – 9
Versatility - 8

EXPERIENCE

SALES SPECIALIST | DIMENSION DATA | DEC 2019 – PRESENT
Managing pre-existing clients within the Security Business Unit where I had a chance to work with large corporates across multiple industries. Working closely with the respective Client Managers on business development, technology education, contract renewals, training, webinars and client satisfaction.

SALES SPECIALIST | CREDENCE SECURITY | APRIL 2017 – NOV 2019
On boarding and distributing of Cyber Security solutions through engagement with vendors, resellers & end-users. Managing different vendor technologies and 50+ partners at any given time, while targeting numerous end-users for simultaneous exposure

PRODUCTION MANAGER | ROUSEHOUSE PRODUCTIONS | OCT 2015 – MAY 2017
Worked as a Production Manager & Scheduler for a production company that produced TV content for SABC and KykNET. Involved in running the set, working with cast & crew and communicating between multiple locations and departments.

AREA MANAGER | TUMBLING TIGERZ | JUNE 2013 – NOV 2015
Started as a Physical Child Development Coach at Tumbling Tigerz, then eventually worked my way to Area Manager. Responsibilities included; lead-generation, teacher-parent liaison, meeting with principals/headmasters, conducting physical lessons and managing stock room.

EDUCATION

TEFL CERTIFICATION | MAY 2020

CYBER SECURITY VENDOR CERTIFICATIONS | MAY 2017 - PRESENT

BACHELOR'S DEGREE TV AND FILM PRODUCTION | DECEMBER 2014 | TUT

NSC MATRIC | NOVEMBER 2009 | EDENGLLEN HIGH SCHOOL

REFERENCES

Nahim Fazal – HOD Cyber Intelligence at **Counter Craft**
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